



# Quadratic PLS applied to external preference mapping

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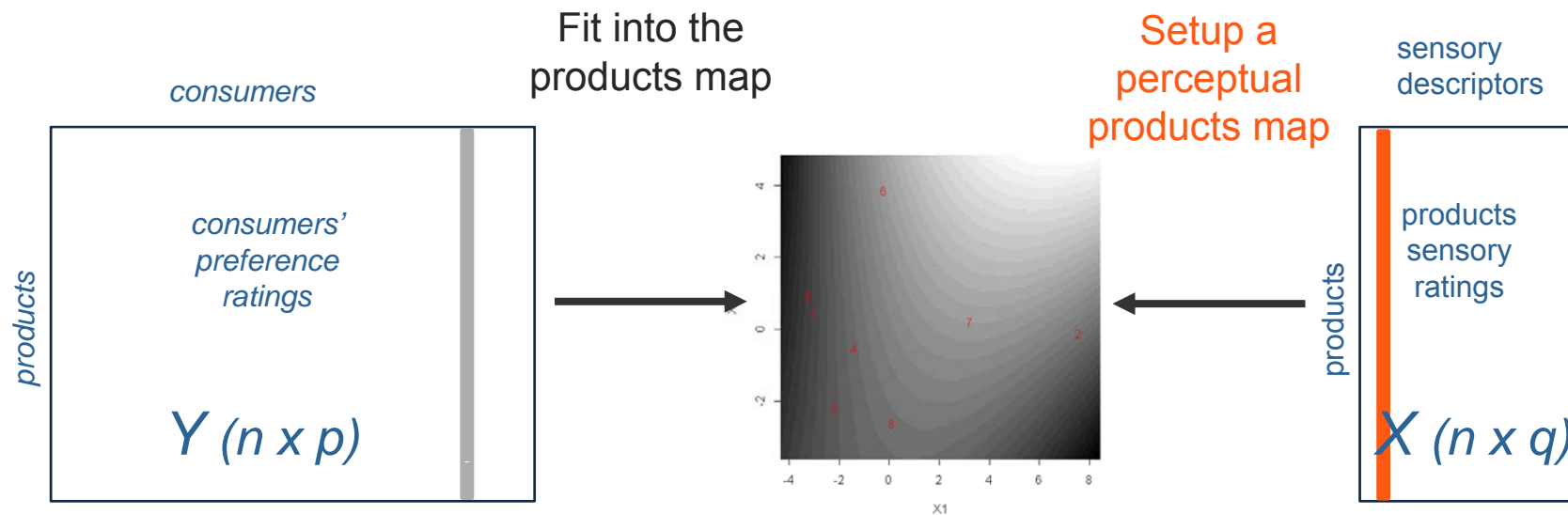


# Introduction

## Context of Preference Mapping:

- relate data on consumers' preference to information on products
- identify attributes drivers of liking

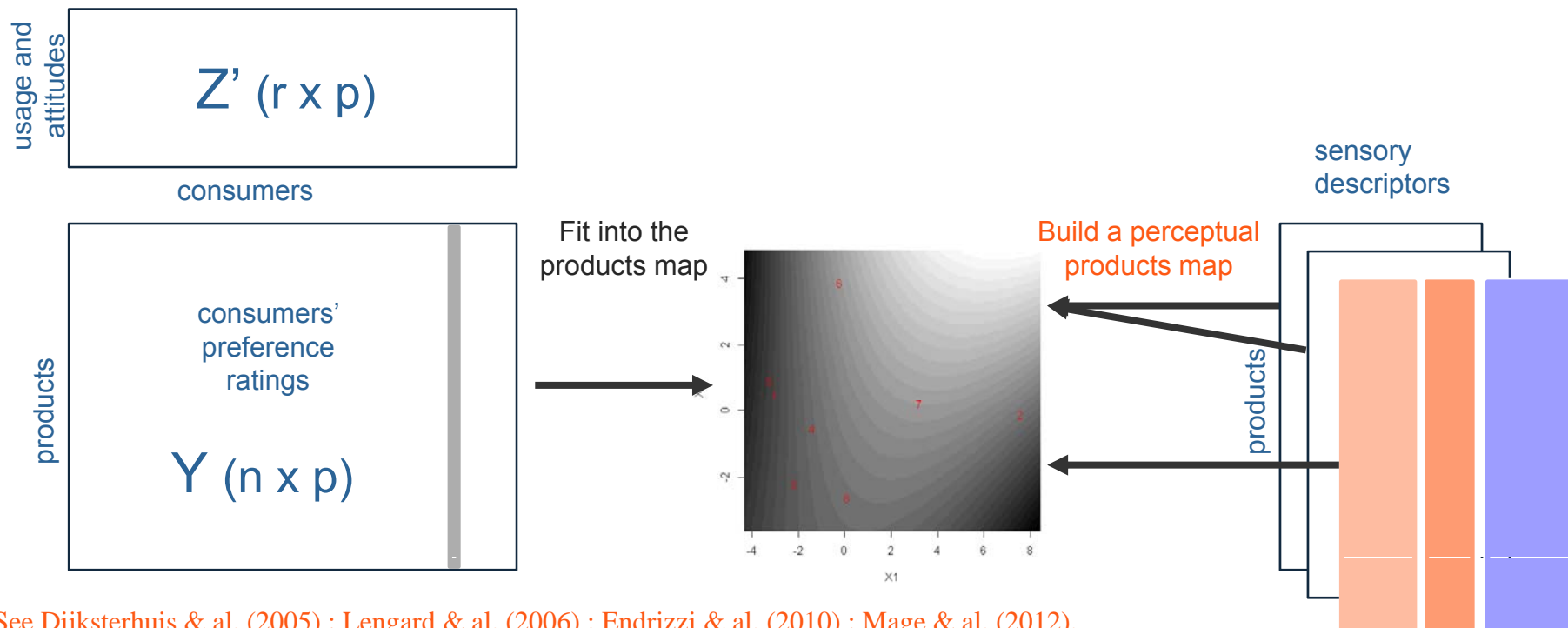
## Usual implementation of external preference mapping:



# Preference mapping

## Extension to:

- sensory descriptors as a single consensus data table vs multiple data blocks vs multiway data
- information on consumers with a L-shaped data structure

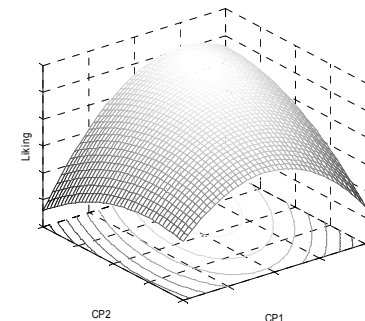
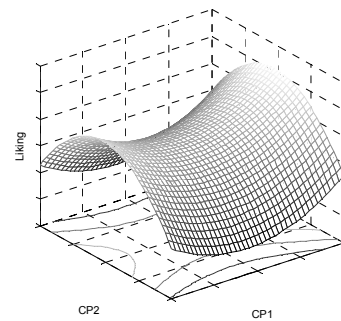
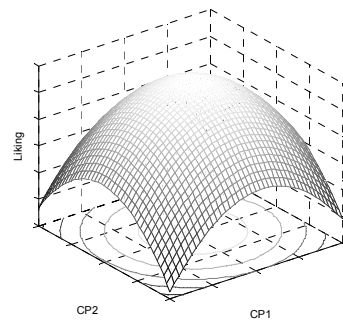
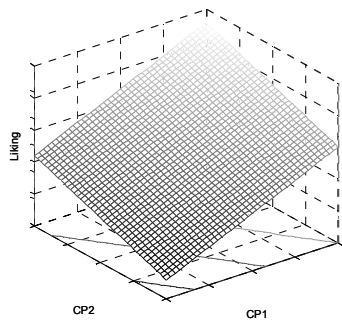


See Dijksterhuis & al. (2005) ; Lengard & al. (2006) ; Endrizzi & al. (2010) ; Mage & al. (2012).

# Preference mapping

Adapt model to fit:

- vectorial vs polynomial models



Setting up of the products perceptual map:

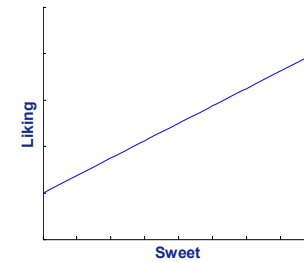
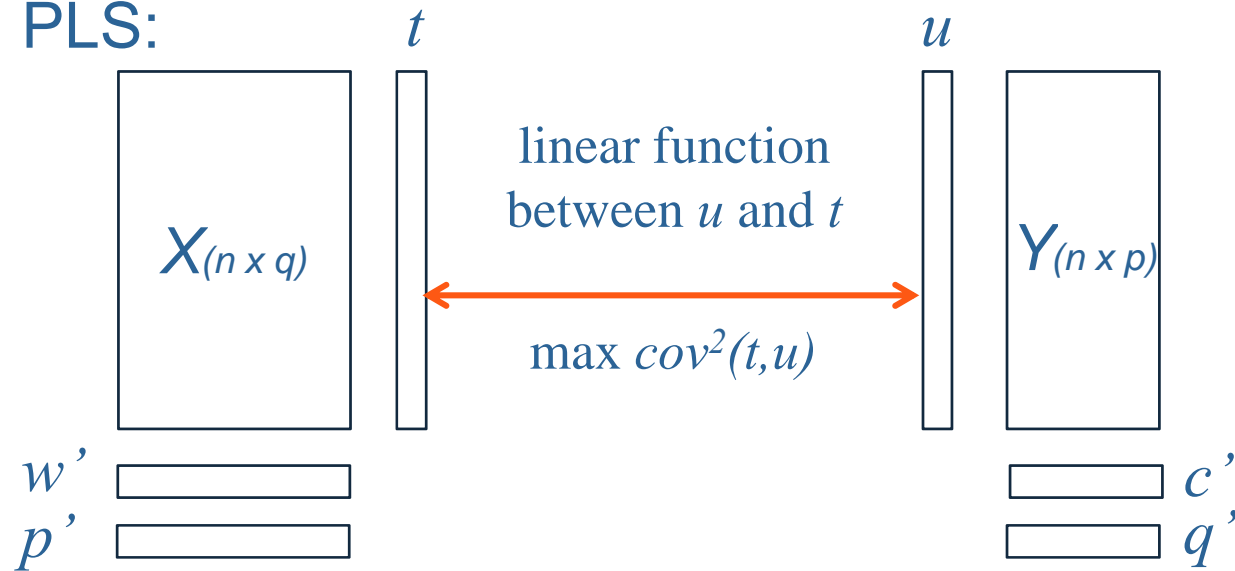
- use of PCA vs PLS

# Plan

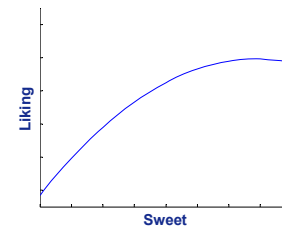
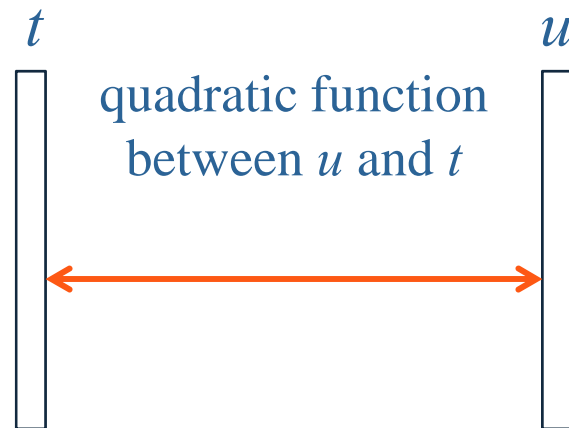
- Models of Quadratic PLS
- Extension of Hoskuldsson's approach to several Y : QPLS2
- $\alpha$  - Regularization of QPLS2
- Application to Preference Mapping : The Coffee dataset
- Conclusion

# Models of Quadratic PLS

From PLS:

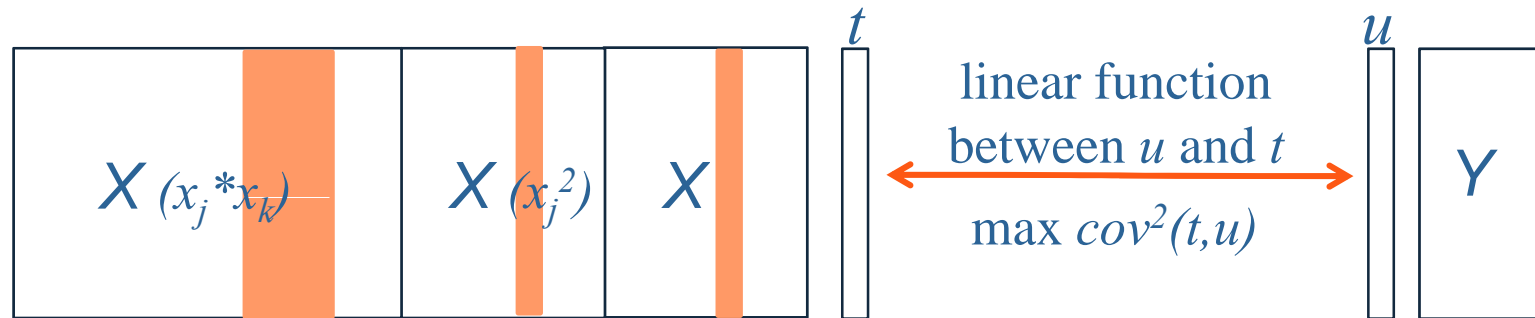


To quadratic PLS:

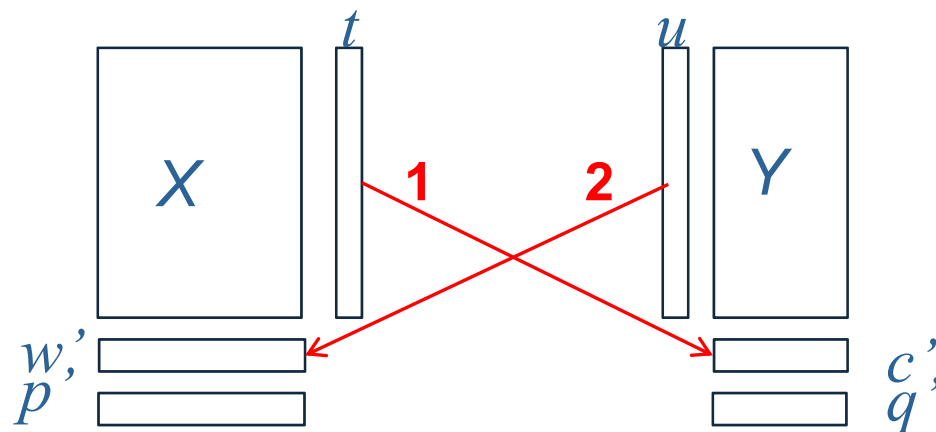


# Models of Quadratic PLS

Gnanadesikan (1977), Wold & al. (1984), ...



Wold & al. (1989), Baffi, Martin and Morris (1999)



1. Estimate  $c$  by a quadratic regression of  $u$  on  $t$
2. Update  $w$  by a Newton-Raphson-like linearization of the quadratic inner relation estimated by linear PLS

## Models of Quadratic PLS : Höskuldsson's approach

Höskuldsson (1992) extends the PLS1 criterion with the quadratic and interactions terms.

At step  $h$ , he seeks to maximize:

$$\text{cov}^2(y, t_h) + \text{cov}^2(y, t_h^2) + \text{cov}^2(y, t_h t_1) + \dots + \text{cov}^2(y, t_h t_{h-1})$$

given  $t_1, \dots, t_{h-1}$  already known, and  $t_h = X_{h-1} w_h$  with  $\|w_h\| = 1$ .

On the basis of this criterion, Verdun & al. (2012) have proposed a revision of the original algorithm in order to guarantee convergence and optimality.

This latter one is extended in the case of QPLS2.



# Plan

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## Extension of Hoskuldsson's approach to several Y: QPLS2

The criterion can be modified to handle the case where Y has several variables.

At a step  $h$ , the algorithm seeks a component  $u_h = Y_{h-1}c_h$  and a component  $t_h = X_{h-1}w_h$  that maximise:

$$\text{cov}^2(u_h, t_h) + \text{cov}^2(u_h, t_h^2) + \text{cov}^2(u_h, t_h t_1) + \dots + \text{cov}^2(u_h, t_h t_{h-1})$$

## Extension of Hoskuldsson's approach to several Y: some limitations

The criterion uses the covariance between  $u$  on the one hand, and  $t$  and  $t^2$  on the other hand. These variables can be at very different scale levels.

If  $t^2$  variance is large compared to the variance of  $t$ , the objective criterion will be dominated by  $t^2$ .

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## $\alpha$ - Regularization of QPLS2

A parameter  $\alpha$  is introduced to balance the linear and the quadratic terms,  $0 \leq \alpha \leq 1$  :

$$\alpha \text{cov}^2(u_h, t_h) + (1 - \alpha) \text{cov}^2(u_h, t_h^2)$$

$\alpha$  is set to the value that leads to the highest  $R_Y^2$  coefficient of the quadratic model.

During the deflation step,  $Y$  is deflated using  $t$  and  $t^2$ .

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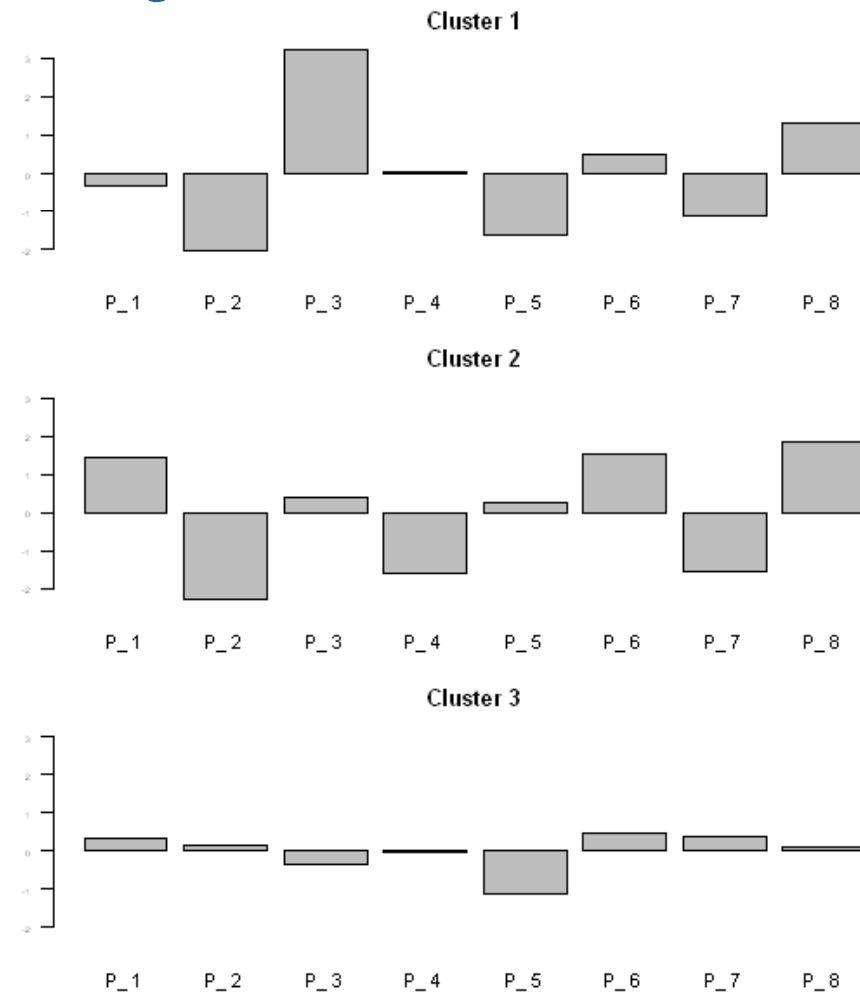
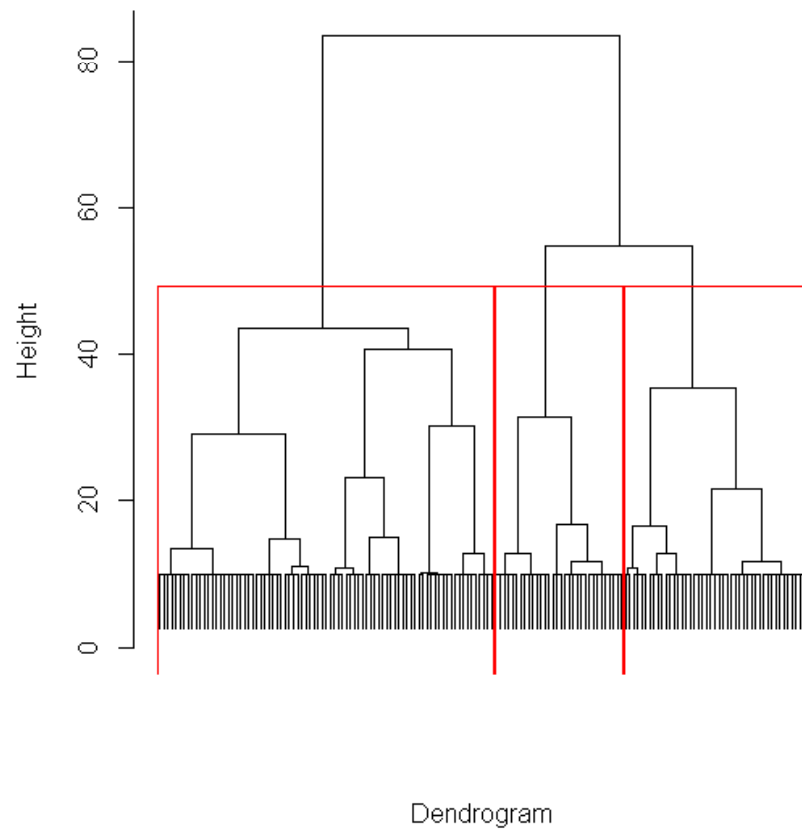
# Application to Preference Mapping : The Coffee dataset (ESN, 1996)

## Data

- 8 coffees
- 160 french consumers who have been partitionned in 3 clusters
- Quantitative descriptive analysis: 23 sensory descriptors
  - Smell descriptors : chocolate, intensity, moisty, sweet...
  - Taste descriptors : sour, chocolate, metallic...

# Application to Preference Mapping : The Coffee dataset

## Results of the Hierarchical Clustering:



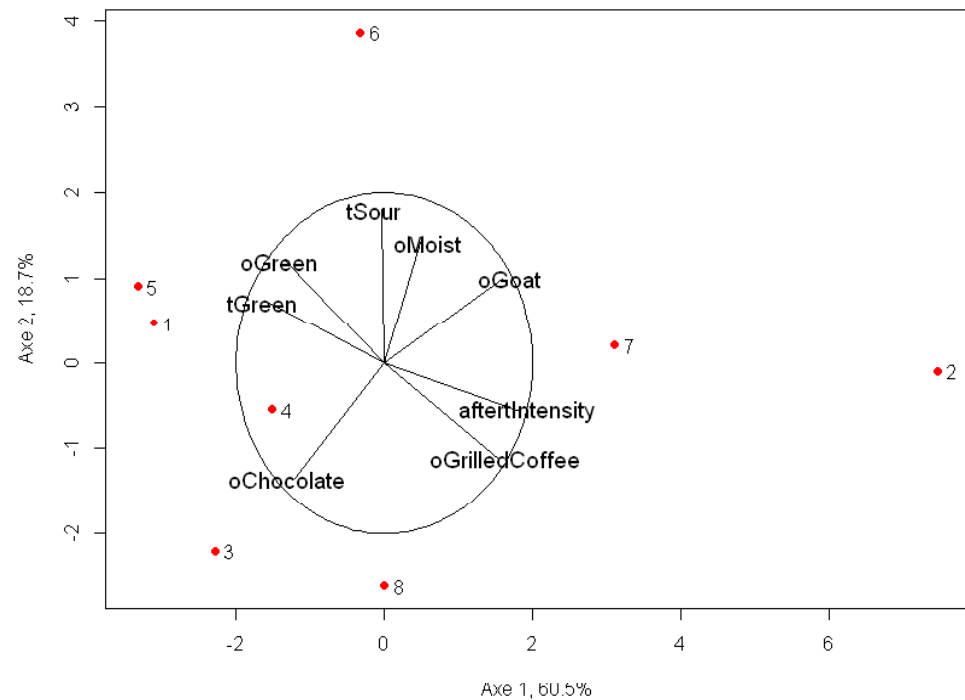
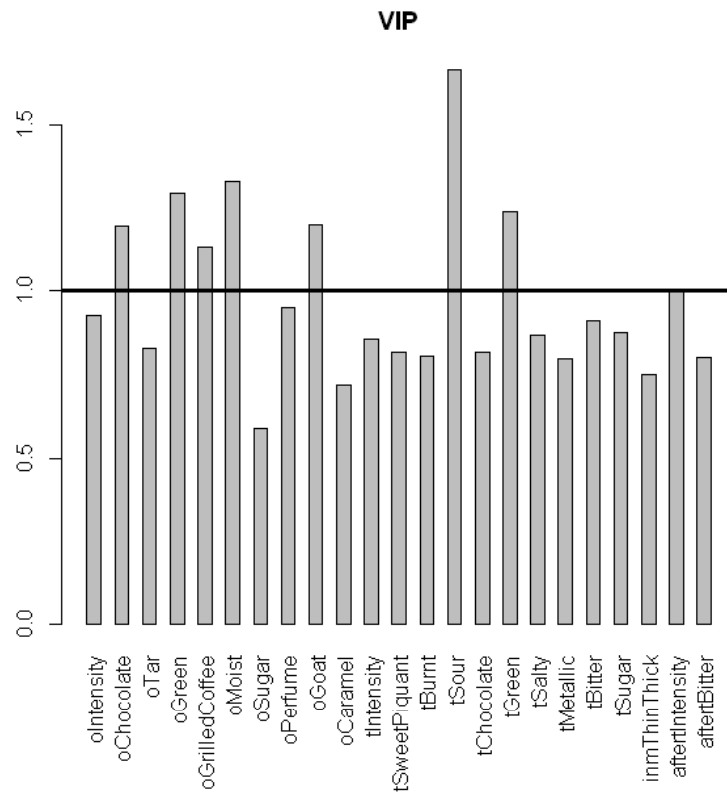


# Application to Preference Mapping : The Coffee dataset

Products map obtained by QPLS:

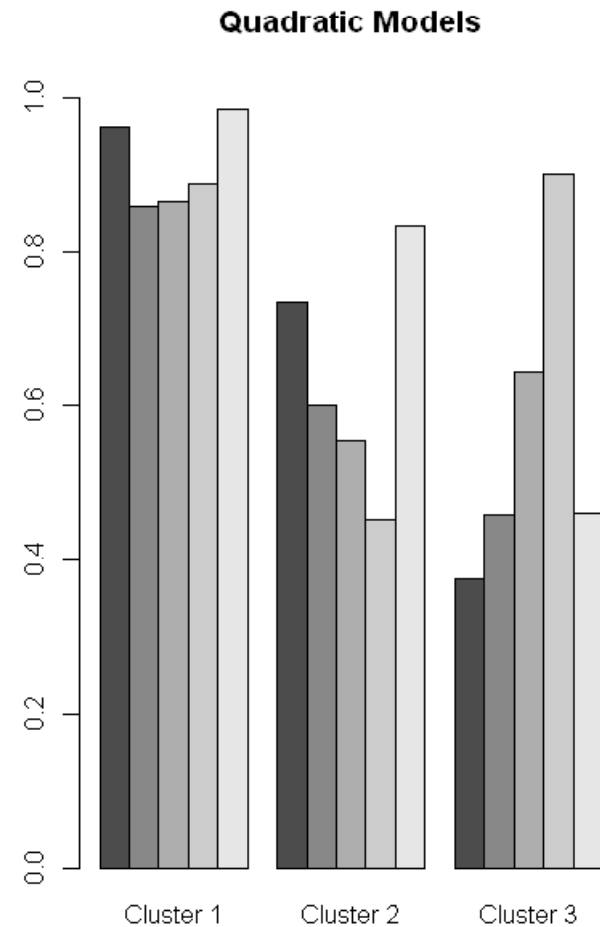
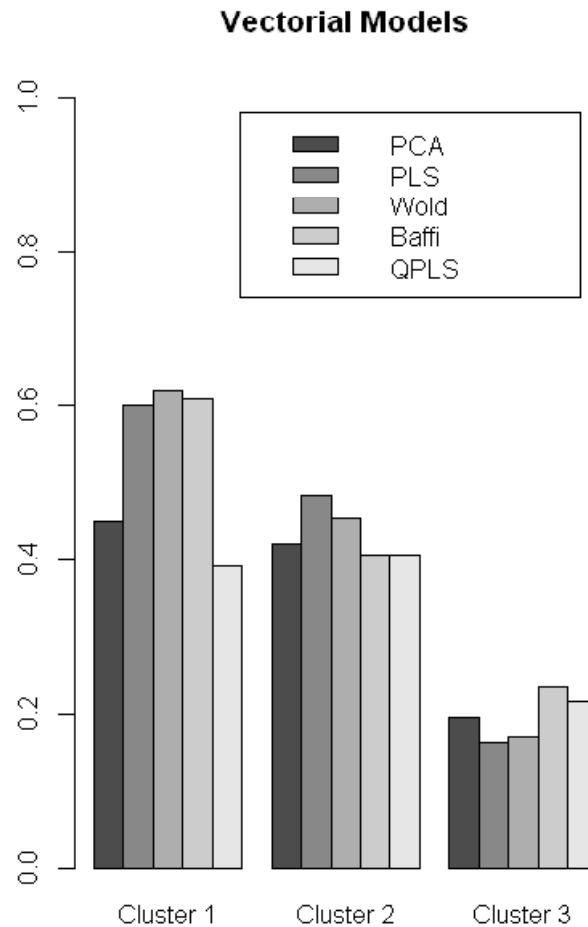
~ 79% of the variance of X explained by  $t_1$  and  $t_2$

~ 80% of the variance of Y explained by the quadratic model ( $t_1, t_2$ )

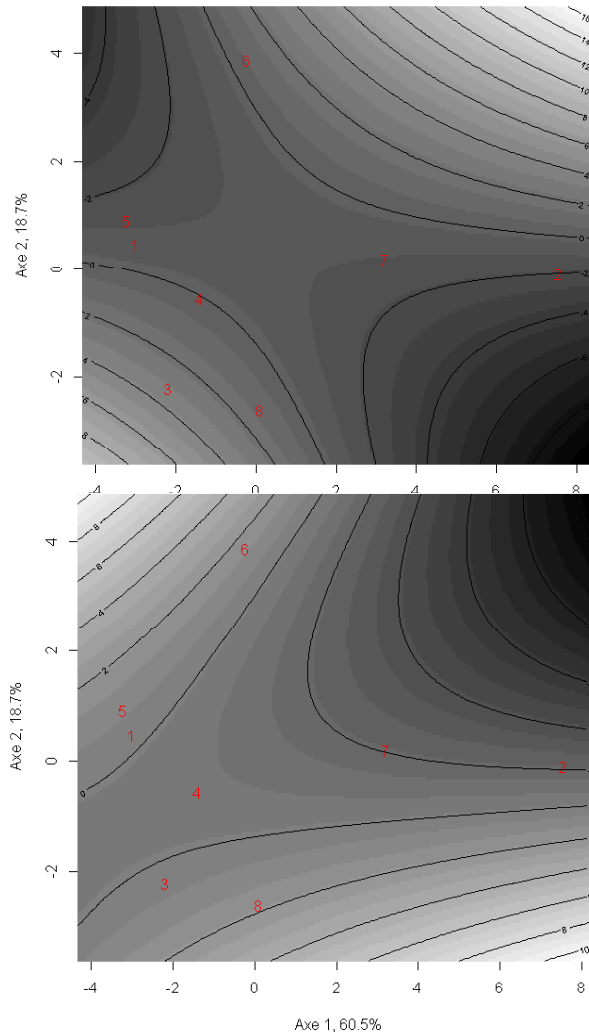


# Application to Preference Mapping : The Coffee dataset

$R_Y^2$  explained for the three clusters



# Application to Preference Mapping : The Coffee dataset – Clusters



Consumers like both smooth coffee with chocolate odors and strong coffee with intense odor

Consumers like both the green coffee with a lot of perfume and the bitter coffee with an intense aftertaste and an odor of roasted coffee

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## Conclusion

QPLS presents several advantages for preference mapping:

- the criterion is very explicit and in line with PLS regression
- the (new) algorithm is simple and convergent.

But :

- in order to enhance the interpretation of the model, there is a need to operate a model selection.

# Bibliography

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QPLS, What else ?

**Thank you for your attention**